

## Pillar Hotels & Resorts' Project Management Team Completes Remodeling of 40 Hampton Inn Perfect Mix Lobbies



Perfect Mix Lobby – Franklin/Cool Springs, TN

Irving, TX (November 16, 2012) Pillar Hotels & Resorts' Project Management team is proud to announce the completion of their 40th Hampton Inn Perfect Mix Lobby renovation, marking yet another milestone in the team's collective project management experience. Alongside the Perfect Mix Lobby renovations the team also completed numerous guest room renovations and 40 Jump Start Fitness Centers. The Perfect Mix Lobby milestone comes shortly after the team completed their [29th Courtyard Bistro Renovation](#).

"The adaptability afforded in the Perfect Mix package really allowed us to flex our design muscle and inject a burst of local flavor and personality at each property. Each of these projects gave us the opportunity to utilize the physical space in creative ways, deliver unexpected pops of texture and color, and allow the property's personality to shine through while staying true to the brand", said Patrick Trainor, Pillar's Project Manager for the Perfect Mix Lobby projects.

While this flexibility results in an extraordinary end product, with a significant competitive edge in the market, it can also introduce complexities. "That's where our installers and purchasing group come in. We work with a group of vendors and even though each project calls for unique floor coverings, millwork, etc. because we have completed forty Perfect Mix Lobbies and are working on numerous others, we are able to negotiate very attractive pricing and pass on economies of scale to each owner", said Trainor.

The renovation process begins months in advance of the construction crew's arrival at the property. The project management team works with the owners, design and brand teams to develop the renovation plan. With many renovation projects, the design elements are set in advance. "There are 13 elements that are required, but outside of those, the property can participate and give their input. When it's finished the property team feels a real sense of ownership.", said Trainor.



Perfect Mix Lobby – Memphis/Walnut Grove, TN

Locating a qualified designer is a key element in a successful Perfect Mix Lobby renovation project due to the latitude allowed in the design process. Pillar's Project Management Team identifies, retains, and works closely with qualified designers along with all other required consultants throughout the renovation process to ensure deadlines are met.



Perfect Mix Lobby – Ontario, CA

"We understand that a qualified team is critical to the success of the renovation and returning the property to normal operation as quickly as possible", says Trainor. "Our Project Management Team shares a common dedication and commitment to the staff and guests of a hotel undergoing a renovation. A renovation can present unique challenges. Our primary goal is to minimize interruption to the guests and have them using the renovated space as soon as possible," said Phillip McNeill, Senior Vice President of Development.

Pillar's project management team has completed 40 Perfect Mix Lobby remodels across the country in 20 states, from Johnson City, New York to Ontario, California. With the 2013 Hilton imposed deadline looming, the project management team is looking forward to taking on renovations, new builds, and emergency Q1 projects in 2013.

### About Pillar Hotels & Resorts' Project Management Team:

Pillar's experienced in-house project management, capital, expansion, and procurement team provides a plethora of experience to mitigate project hurdles, complications, and stress to provide maximum value. The team of dedicated members has completed over 350 combined major renovation projects throughout the past five years and has years of prior experience in other renovations and development. As a division of one of the largest hotel management companies in the U.S., Pillar Project Management is well positioned to assist owners across the country. For information visit our website [www.pillarhotels.com](http://www.pillarhotels.com).

### About Hampton Inn by Hilton:<sup>1</sup>

We know balancing family, friends, work and free time keeps you busy. We want to help you start your day off right. Whether you're visiting for business or pleasure, you'll always get a clean and fresh Hampton bed®, free high-speed internet access, free, hot breakfast served daily with fresh-baked waffles and hearty oatmeal with toppings, friendly, helpful service and more – for one rate. Guaranteed. If you're not satisfied, we don't expect you to pay. That's our commitment and your guarantee. That's 100% Hampton®.

<sup>1</sup>"About Hampton." Hampton Inn & Suites. N.p., Dec. 2011. Web. 16 Aug. 2012. <http://hamptoninn3.hilton.com/en/about/index.html>.