

Press Release - July 19, 2012

Pillar Hotels and Resorts' Potomac Mills Properties Complete Major Renovations

Woodbridge, VA (July 19, 2012) Pillar Hotels' Residence Inn and Courtyard in Potomac Mills, VA have each completed their six year renovations.

The Residence Inn Potomac Mills received extensive remodeling to its guest rooms and guest space giving the hotel an updated look and feel. The hotel is also the first Pillar managed Residence Inn to receive the new Marriott branded guest room package titled "Possibilities". "The new package provides more flexibility in selecting artwork, carpet, and color schemes. Guests will enjoy the ambiance and new accessories in the Residence Inn's guestrooms," said Project Manager John Peel. With the new package, guestrooms received 50" LCD High Definition televisions, case goods, window treatments, and carpet.



The Residence Inn Potomac Mills Lobby

Within the renovated lobby, a new business area was incorporated to give business travelers the option of working outside of their guestroom. "We were able to remove a partition wall in the lobby to have more open space for our guests," said Peel. The larger lobby area provides separate social settings and work environment; "We have locations within the lobby such as study pods and a communal table that provide unique informal gathering areas," said Peel.

The Residence Inn Potomac Mills is conveniently located near popular sites such as Washington DC, Arlington National, Manassas Battlefields, and the National Marine Corp Museum. The hotel's spacious suites with separate living and sleeping areas, in-room kitchens, and appliances make this hotel ideal for extended-stay guests.



A guest suite at the Residence Inn Potomac Mills

All guestrooms at the Courtyard Potomac Mills underwent a complete renovation to offer customers a current style and new amenities during their stay. Carpet, wall vinyl, draperies, seating, bedding, and artwork were replaced in all guestrooms giving them a whole new appeal. "This renovation will bring the hotel new business and keep the hotel current among its competitors," said Project Manager Ryan Harrington.

The guests of the Courtyard Potomac Mills will find many dining and shopping options in the area that surrounds the hotel. The Courtyard provides free Wi-Fi, an on-site fitness center, an indoor pool and whirlpool, and a 24-hour business center for guest's convenience. At the Courtyard Café, guests can order breakfast, dinner, or room service.

The Regional Director of Operations, Stacie McDonald stated, "These renovations will give us a strong advantage over our competition in a saturated market. The teams at each property are immensely service-focused; combine that with a great product, and these properties will continue to excel in guest satisfaction."



A guestroom at the Courtyard Potomac Mills

About Pillar Hotels & Resorts Project Management Team:

Our experienced in-house project management, capital, expansion, and procurement team provides a plethora of experience to mitigate project hurdles, complications, and stress to provide maximum value. The team of dedicated members has completed over 350 combined major renovation projects throughout the past five years, and is responsible for the regular upkeep and maintenance of 346 hotels.

About Residence Inn:

With more than 620 hotels in North America, Europe and South America, Residence Inn, a Marriott power brand credited with introducing the extended-stay lodging segment 37 years ago, offers guests lower rates for longer stays. With a free hot breakfast offered every day that features a variety of quality items and healthy alternatives, Residence Inn helps guests prepare for the day ahead and maintain a healthy balance while on the road. In addition to the robust free hot breakfast offering, other valuable amenities include grocery delivery service, 24-hour market, fully functional kitchens in each suite, fitness room and guest laundry room.

About Courtyard by Marriott:

Courtyard by Marriott offers a refreshing environment that helps guests stay connected, productive and balanced. Intuitive services and design accommodate guests' needs for choice and control. With more than 860 locations in 30 countries, Courtyard is Marriott's largest brand. All Courtyard by Marriott hotels participate in the award-winning Marriott Rewards frequent travel program that allows members to earn hotel points or airline miles for every dollar spent during each stay. For more information, including guest guided video tours of the new lobby and the latest brand information, visit www.gocourtyard.com. For reservations, go to www.courtyard.com or contact a travel professional.